

ANNUAL REVIEW 1998



DEMAND

Design & Manufacture for Disability

DEMAND

Design and Manufacture for Disability

Registered Charity No. 1008128

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The Earl of Snowdon GCVO RDI

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Acorn House
36/38 Park Royal Road
Park Royal
London
NW10 7JA

Chief Executive

Brian Greathead

Offices and Workshops

The Old Chapel
Mallard Road, Abbots Langley
Herts WD5 0GQ

Tel: (01923) 681800
Fax: (01923) 682400

Company limited by guarantee Registered in England No. 2671913
and governed by Memorandum and Articles of Association



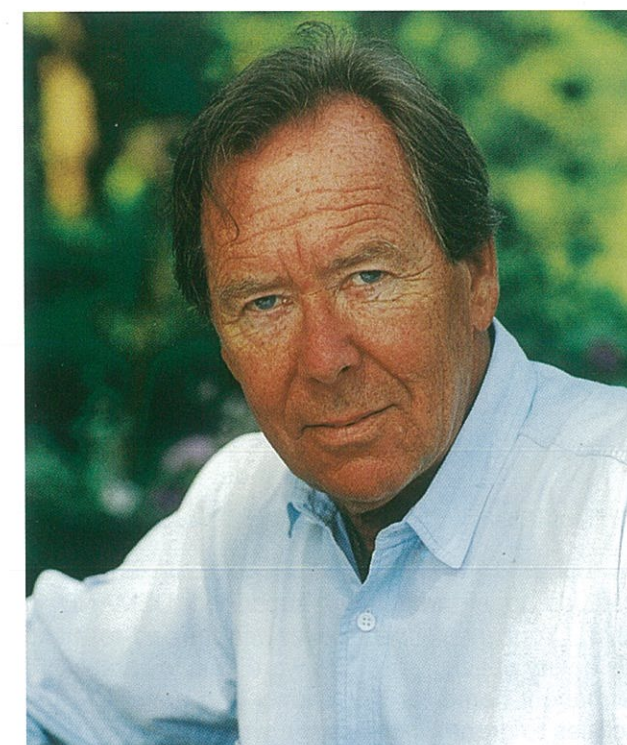
The Earl of Snowdon GCVO RDI Principal Patron of DEMAND

From its beginning in 1980 the charity DEMAND has sought to improve the quality of life for children and adults with severe disabilities. This is achieved through the design and manufacture of unique items of furniture and equipment to meet their special needs, usually when no other solution exists.

The work of DEMAND is wide ranging. The gift of a unique power chair, for example, may enable a disabled person to continue to live independently at home, to work, or return to work, sometimes after a serious accident. As well as making equipment for individual disabled people DEMAND also produces general solutions which have benefited thousands of adults and children since their introduction.

As a Patron of DEMAND since its inception I am pleased to commend to you this Annual Review. I have visited DEMAND's headquarters and well equipped workshops and I am most impressed by the skill and dedication of their designers and craftsmen.

I whole-heartily commend their marvellous work to you for your support.



Snowdon

Chairman's Foreword

DEMAND is a most practical and innovative charity, which designs and manufactures furniture and equipment for children and adults with serious disabilities. The late Lady Renton, our first Chairman, wrote in the first Annual Report "We have achieved much thanks to the devoted help of our volunteers and the great generosity of our donors. We have dug the foundations, now we shall build on them".

I am delighted to report that during 1998 DEMAND purchased the freehold of the Chapel and have successfully completed its refurbishment and conversion to meet the long term development of the Charity's work.

On behalf of the Trustees I express our deep gratitude to all who have supported DEMAND in 1998. Your magnificent generosity helped to make this a very special year. We were able to establish a permanent home for the Charity and now have the facilities to greatly increase the work we undertake.

By the nature of our work, our most significant expenditure every year is the employment of our designers and craftsmen. Output is governed by the number of craftsmen we can afford to employ. Our hope for the future is to be able to employ more craftsmen to meet the growing need for DEMAND's services.

As always we extend a warm welcome to you to visit DEMAND to see for yourselves the quality work we undertake on behalf of children and adults with severe disabilities. Please lend your support in whatever way you can.



Michael Warr



DEMAND's New Home

In July 1998 DEMAND purchased The Chapel, located in the grounds of Leavesden Hospital Hertfordshire, which closed in 1995. The Chapel was built in 1868 and is regarded as being of historic and architectural interest and is included in a report by the Royal Commission on Historical Monuments of England.



The Chapel has been refurbished and converted to workshop use, whilst sympathetically preserving its historical reference. A first floor and an extension to the rear have been added. The larger workspace the Chapel provides fully meets DEMAND's current needs and allows for future expansion.



On the ground floor there is a woodwork shop, metalwork shop, plastic forming and upholstery room, welding bay and a spray booth. The design studio and administration are located on the first floor.

The Chapel is ideally located, being only 2 miles from both the M1 and M25. It is easily accessible for people with disabilities and there is ample parking.

Scooters for Abdul and Emily

Abdul is 5. He lives with his parents in Kenton, North London. Emily is 6. She lives with her parents in Hillingdon, Middlesex. They both have cerebral palsy. Neither can walk or stand and are unable to sit unsupported. Their leg muscles, joints and tendons were beginning to tighten and stiffen which was damaging their posture and long term potential to walk. Both urgently needed appropriate exercise and therapy. Their Physiotherapist asked DEMAND to help.



DEMAND designed and made Abdul and Emily individual 'sit-astride' exercise scooters. The frames are made from welded steel tube for rigidity. The saddles are vacuum formed from a lightweight plastic and shaped to eliminate flexing. The fully adjustable handlebars, torso and back supports help to achieve good upper body and head positioning. The saddles are broad to abduct the hips and thighs. Each scooter has four wheels and a body strap for stability and safety. The saddles, supports and handle bars have been padded to ensure the children's comfort.

Abdul and Emily enjoy using their scooters and their physiotherapist is delighted with the exercise and therapy they are now getting.

Armchairs for Agnes and Bertha

Agnes and her daughter Bertha live together in Kings Lynn. They are both clinically obese and suffer from severe arthritis. They were using standard armchairs into which they were wedged. This was extremely uncomfortable and they were unable to get out of the chairs unaided. Their occupational therapist was very concerned and asked DEMAND to help.

Our designers visited them at home and assessed their needs. DEMAND made each of them a very large armchair.



The armchairs are made from tubular steel for strength. They are covered with layers of contoured foam of varying density for comfort and good postural support. The arms are rigid and only part upholstered. This provides a firm grip to help them get in and out of their chairs. Bertha's arthritis is particularly severe in her wrists and her chair is fitted with a lifting seat, operated by a gas strut, which absorbs some of her weight. The armchairs have been upholstered in a matching fabric.

Agnes and Bertha are delighted with their new chairs which provide them with comfort and postural support which they have not enjoyed for many years.

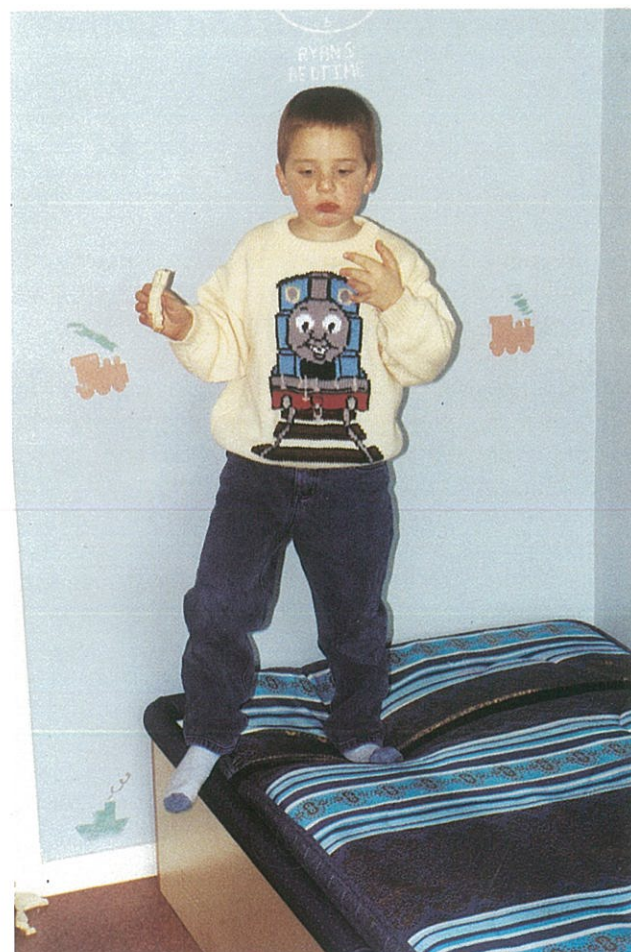
Bed and Activity Table for Tim

Tim is 5. He is autistic. He lives at home in Welwyn Garden City, Hertfordshire. He is very strong and is extremely robust when playing. He has broken his bed and bedroom furniture several times. Eventually his parents removed the furniture and bed and Tim was sleeping on a mattress on the floor. His parents and occupational therapist were concerned about the effect this would have on his development. They asked DEMAND to help.

DEMAND designed and made him a special bed and activity table. The bed is a strong wooden construction securely fixed to the walls and floor. It has rounded corners and the edges have been padded to prevent Tim from hurting himself. Hidden ties prevent the mattress from being pulled off. Wooden panels are fitted to prevent Tim from getting under the bed.

The activity table is made from wood with tubular metal legs and is securely fixed to the walls and floor. It has rounded corners and is fully padded for Tim's safety. It is covered with bright multi coloured washable vinyl.

Tim's parents and occupational therapist are delighted with his new bedroom.



Walking Frame for Raymond

Raymond is 36. He is a long term resident at Church Hill House, Bracknell, Berkshire. He is severely mentally and physically disabled. He has some walking ability, but due to his uncontrolled movements and poor posture, he was unable to use a conventional frame, even if supported by carers. His physiotherapist was worried about his lack of exercise and asked DEMAND to help.

Our designers visited Raymond at Church Hill House and assessed his needs. A special walking frame was designed and made from welded steel tube. It has a wide flared base for stability and is fitted with four swivelling wheels for easy manoeuvrability. A fifth fixed wheel ensures that the frame can be steered in a straight line. Two rear stays prevent it tipping backwards. Rubber rollers fitted at the front ease negotiations around furniture. Adjustable arm supports and hand grips can be set at exactly the correct height and angle.

The frame gives Raymond some independence of movement and his physiotherapist is delighted that he is getting the exercise he so urgently needs.



Chair for Theresa and a Contoured Cushion for Kerry

Theresa is 8 and her sister Kerry is 10. They live at home in Borehamwood, Hertfordshire. Both sisters have congenital rickets, a condition in which the bones do not harden and are malformed. They attend Furzehill mainstream school. The seating at the school is inadequate for their needs and was having a detrimental effect on their posture. Their physiotherapist asked DEMAND to help.

DEMAND visited the school and assessed their needs. Theresa is affected by the condition more than her sister. DEMAND made her a special chair. It has a rigid welded steel frame with a wooden footrest. The seat and back cushions are made from variable density foam contoured for good posture and maximum comfort. The cushions are upholstered in washable vinyl. The chair and footrest are height adjustable to allow for future growth. Lockable castors are fitted so that it can be easily moved from one classroom to another.



DEMAND made for Kerry a contoured cushion which she uses with a standard school chair. It is made from variable density foam contoured to provide good posture and comfort. The cushion is upholstered in washable vinyl.

Theresa, Kerry and their physiotherapist are delighted with the chair and cushion. They can now sit comfortably at school while maintaining good postures.

Seat Adaption for Barbara

Barbara is 38. She has cerebral palsy. She is very small. She is a long term resident in St. Agnells House, Hemel Hempstead, Hertfordshire. She can injure herself through her vigorous actions and wears a head guard. She also rocks and twists violently whilst using her carver dining chair and this is also dangerous. Her carers asked DEMAND for help.

Our designers visited Barbara and assessed her needs. DEMAND designed and made for her a one piece insert for her chair. It is made from high density foam and is fully upholstered in washable vinyl. The insert is secured in her chair and holds Barbara firmly but comfortably.

Her carers are delighted with the adaptation of the chair as Barbara is secure without having to be restrained.

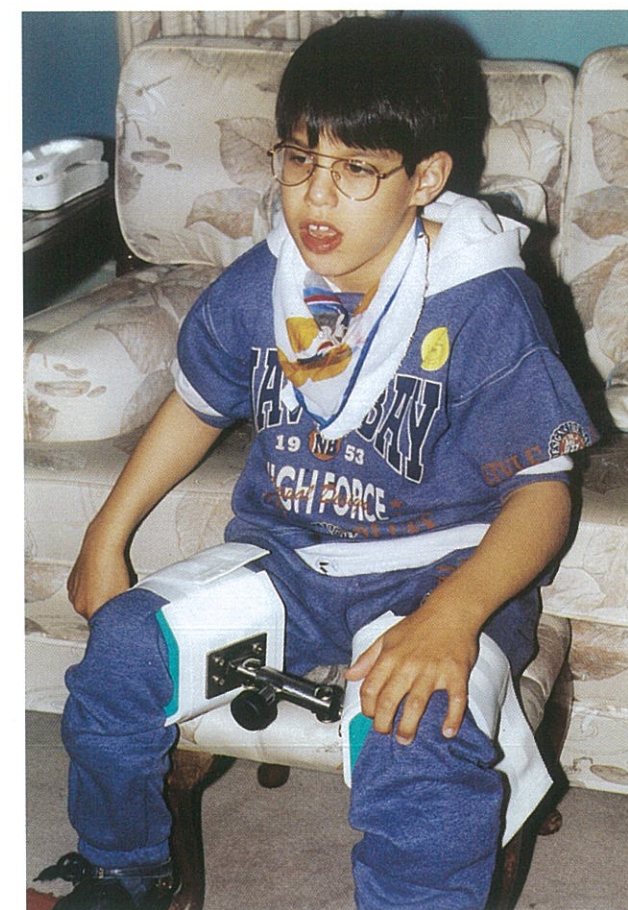


Leg Abductors for David

David is 8. He has cerebral palsy. He lives with his family in Theydon Bois, Essex. As part of his therapy his legs need to be regularly massaged. This is usually done by his mother. As he grows this is becoming more difficult as she is unable to keep his legs apart. She tried using pillows and cushions but this was unsatisfactory. David's physiotherapist asked DEMAND for help.

Our designers visited David at his home and assessed his needs. DEMAND made him a set of leg abductors. They are made from flexible plastic mouldings, linked by an adjustable rigid crosspiece. The plastic mouldings are shaped to fit firmly, but comfortably, and are lined with a soft foam to protect David's thighs. The leg abductors can be adjusted to ensure David is comfortable when he is being massaged.

David's mother is delighted with the leg abductors which have made massaging his legs so much easier.

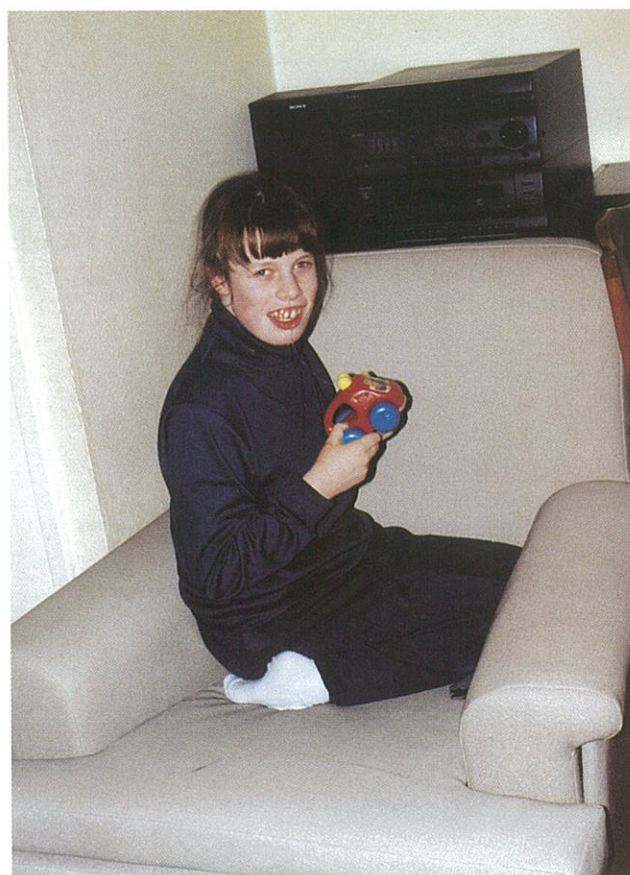


Chair for Susan

Susan is 13. She is autistic and lives at home in Hillingdon, Middlesex. She enjoys pop music which she reacts to by rocking and jumping in her chair. She has destroyed several chairs. Her parents and occupational therapist were concerned that she would hurt herself and asked DEMAND for help.

DEMAND designed and built her a large, strong chair. The chair is made from wooden panels bolted to a welded, tubular steel frame. The cushioning is made from a high density foam. The chair is upholstered in durable fabric, chosen by her parents.

The chair allows Susan to enjoy her music, in her own way, without hurting herself and without damaging the furniture.



Chair for Thomas

Thomas is 18. He has cerebral palsy and learning difficulties. He is 6ft 2ins tall, well built and strong. He lives at home in Watford, Hertfordshire. Thomas enjoys using his computer or looking out of the window. He constantly rocks backwards and forwards damaging the chairs he was using. In 1995 DEMAND made a special chair for him to use at school. His physiotherapist again asked DEMAND to help.

DEMAND designed and made a chair to meet Thomas's special needs. The frame is made from welded steel for strength and finished in a chip resistant paint. The seat and backrest cushions are made from variable density foam, contoured for comfort and to aid good posture. The chair is upholstered in a fabric which harmonises with the families existing furniture.

Thomas and his parents are delighted with the new chair.

Seat Adaption for Barbara

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Her carers are delighted with the adaptation of the chair as Barbara is secure without having to be restrained.



Chair for Luke

Luke is 17. He lives with his family in South Yardley, Birmingham. He has cerebral palsy and scoliosis, a severe curving and lateral deviation of the spine. He cannot stand or walk. He cannot sit unsupported and wears a rigid body brace. He spent most of his time sitting in his wheelchair. The wheelchair is too uncomfortable for him to use for long periods. Luke's mother and physiotherapist were concerned for his comfort, but were unable to find appropriate seating for him. His physiotherapist asked DEMAND to help.

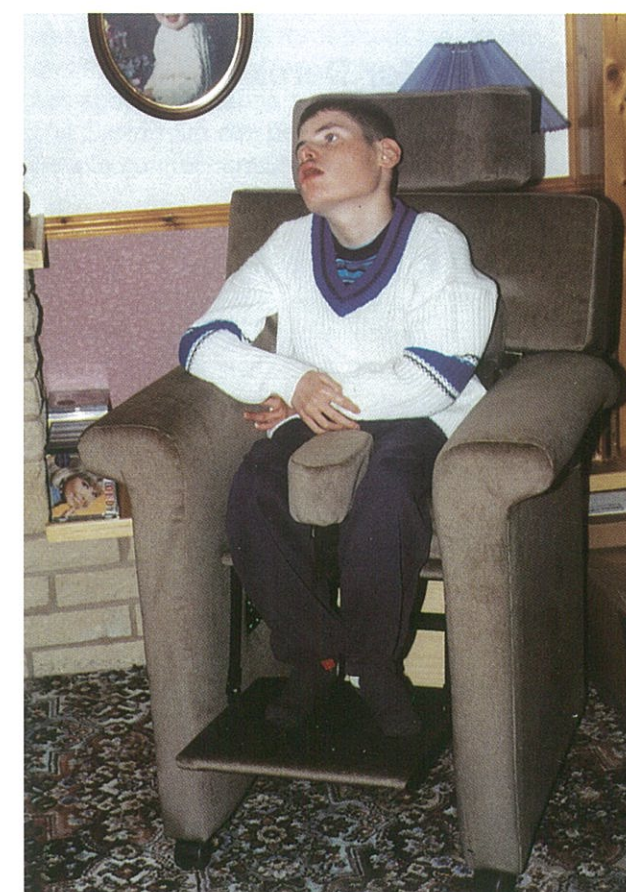


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The chair allows Susan to enjoy her music, in her own way, without hurting herself and without damaging the furniture.



Our designers visited Luke at his home and assessed his needs. DEMAND made an armchair for Luke. It has a reclining back cushion made of layers of varying density foam, contoured to accommodate and support Luke's severe scoliosis. A pommel is fitted to help maintain leg abduction and to prevent him sliding forward. An adjustable headrest and footrest are also fitted. The armchair is upholstered in a durable velour fabric, which matches the existing furniture.

His physiotherapist and his mother are delighted that the comfort and support the chair provides has significantly improved the quality of Luke's life.

Seat Modification for Elizabeth

Elizabeth is 64. She has Downs Syndrome and is severely mentally and physically disabled. She lives in sheltered accommodation at Roundwood Hostel, St. Albans, Hertfordshire. Her poor posture was showing signs of further deterioration. When seated she slumped forward and to one side. She was in danger of falling out of her chair and injuring herself. Her physiotherapist was concerned as Elizabeth's seating was inadequate. She asked DEMAND for help.

Our designers visited Elizabeth and assessed her needs. DEMAND modified her existing chair. A set of customised seat inserts were made. They consist of back and seat cushions, side supports and armrests. An adjustable head support is also fitted. The inserts and head support are made from layers of varying density foam. All are upholstered in durable fabric which matches existing furniture. The inserts are fitted into her existing chair and the head support is fixed firmly to the chair frame.

The modification to Elizabeth's chair enables her to sit upright and helps to improve her posture.

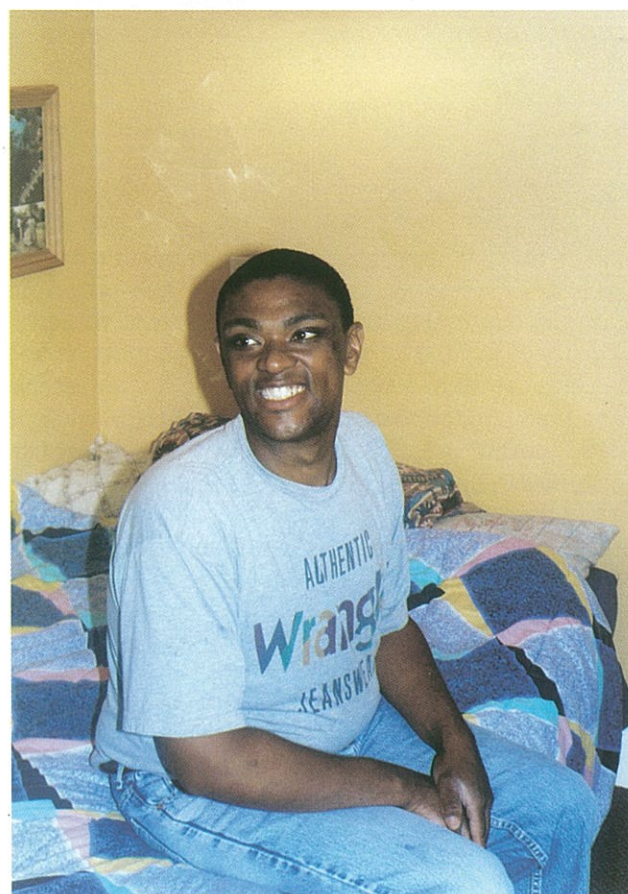


Special Bed for Derek

Derek is 26. He is autistic. He lives at The Hertfordshire Autism Trust, St. Albans. He is strong and well built. Derek has serious behavioural problems which centre around the destruction of furniture within the home. He has wrecked a number of beds and for his safety was sleeping on a mattress on the floor. His occupational therapist was concerned that this would not discourage his destructive behaviour. Derek's occupational therapist asked DEMAND for help.

DEMAND designed and made Derek a new bed. It has a welded steel frame. The base is made from thick laminated wood for strength and is bolted to the frame. The base has long narrow slots which give it flexibility whilst retaining its strength.

His occupational therapist and carers are delighted that Derek has been unable to damage the bed and has now given up his attempts to do so.



Sailing Aid for RYA Sailability

RYA Sailability is a registered charity which promotes and co-ordinates active participation in sailing by people with disabilities. The Charity is committed to increasing opportunities, variety and choice for people with disabilities in sailing throughout the UK. Working alongside other organisations, their aim is to ensure that everyone is able to enjoy sailing, irrespective of their disability. RYA Sailability were aware that many disabled people who would like to sail solo cannot do so because they lack upper body strength. John Morley, Commodore of RYA Sailability at Rutland Water, asked DEMAND to help.



Our designers visited Rutland Water to discuss their requirements. It was agreed that the Challenger II trimarans, used at sailing clubs throughout the country, would be the most suitable boats for adaptation. DEMAND designed and made a Sailing Aid which provides full control over the rudder and sails, through the use of a joystick. It has two specialist marine batteries which power the motors that drive the rudder, the sail and the clutch mechanism. The Sailing Aid can be installed into, or removed from, the front cockpit in a few minutes. The joystick is fitted to a remote control consul located in the rear cockpit.



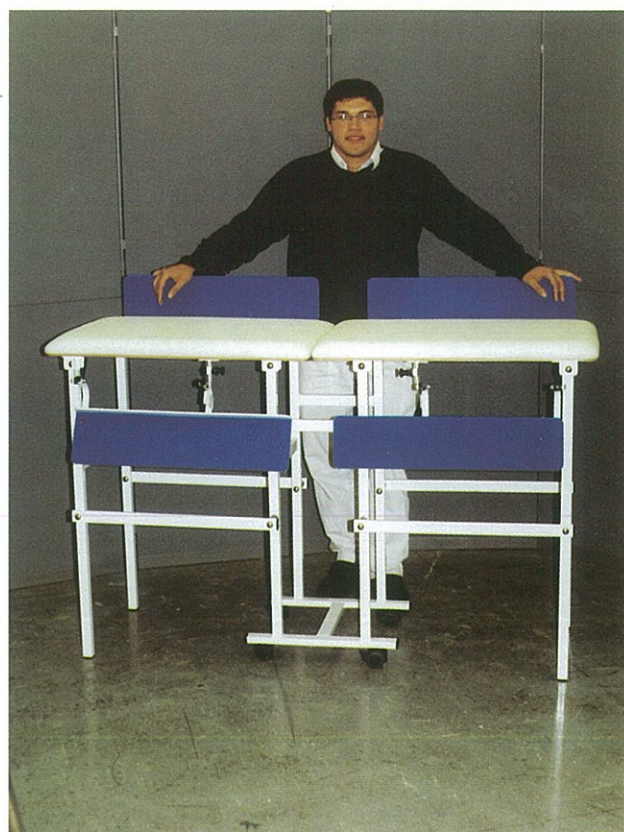
Commodore John Morley is delighted with the success of The Sailing Aid, which enables severely disabled people to get afloat and sail solo.

Changing Table for Anne

Anne is 5. She has cerebral palsy. She lives with her parents in Earls Court, London. She cannot walk or stand. She cannot sit unsupported. She is a big girl and because of her uncontrolled movements her mother can no longer lift her, dress or undress her, or dry and change her at bath times. Anne's occupational therapist asked DEMAND for help.

Our designers visited Anne's home to assess their needs. DEMAND made a large changing table which can be used in conjunction with her existing hoist. The frame is made from steel tube, for strength and rigidity. Removable padded cushions, upholstered in a washable vinyl, are fitted to the two piece wooden table top. Padded side panels are also fitted to hold Anne securely. The changing table enables her mother to attend to Anne safely and without bending. Four locking castors allow it to be moved from bedroom to bathroom. When not in use the table is folded and stored in a small space.

The picture shows one of DEMAND's designers with the table before delivery to Anne.



Minibus Access for Simon

Simon is 42. He has extreme learning difficulties. He is 4ft 5ins tall and weighs 17 stone. He lives in sheltered accommodation at St Agnells House, Hemel Hempstead, Hertfordshire. Simon was unable to get in and out of the residents minibus and was having to miss recreational outings. DEMAND was asked to help.

Our designers visited Simon and assessed his needs. DEMAND designed and made a set of steps which allow Simon to get in and out of the minibus with relative ease and safety. The steps are made from steel with wooden treads treated with a non slip finish. The treads are wide and deep with a step height of just three inches. A hand rail is fitted for safety and support. The steps and handrail have been designed to be folded and stowed on the minibus.

Simon is delighted that he can now join his friends on the outings regularly organised by St Agnells House.

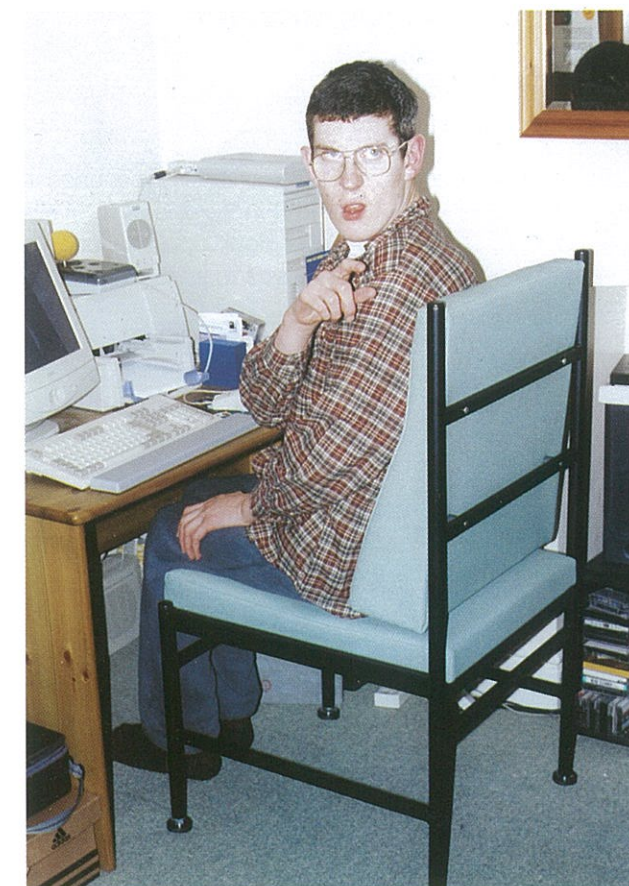


Leg Abductors for David

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DEMAND designed and made a chair to meet Thomas's special needs. The frame is made from welded steel for strength and finished in a chip resistant paint. The seat and backrest cushions are made from variable density foam, contoured for comfort and to aid good posture. The chair is upholstered in a fabric which harmonises with the families existing furniture.

Thomas and his parents are delighted with the new chair.

The DEMAND Neurological Chair

The DEMAND Neurological Chair is designed for the rehabilitation of patients, with neurological and other conditions, who require seating positions and postural control which cannot be achieved with conventional seating.

Correct positioning of patients can alleviate stiffening of joints, deformities, pressure sores and the impairment of other functions including breathing and digestion. The adjustable features of the Chair enables Clinicians to optimally position patients to minimise these problems.

The features of the Chair are: A pressure relief cushion; an adjustable seat height; an adjustable seat depth; an adjustable seat tilt; an adjustable back rake; a foldaway footrest; an adjustable leg support; height adjustable armrests; drop down armrests; a height adjustable contoured headrest; adjustable trunk supports and four lockable castors.

The Chair may reduce the need for prolonged therapeutic services, so reducing bed occupancy. It is easy to use and all adjustments can be made with the patient seated.



Patio Access for Michael

Michael is 40. He has cerebral palsy and uses a wheelchair. He lives alone in Finchley, London. His ground floor flat has a patio door opening onto a communal garden. Michael loves to sit outside but is unable to open the patio door. The Disability Living Foundation, advised Michael to contact DEMAND.

Our designers visited Michael and assessed his needs. DEMAND made an attachment for the existing patio door handle. It is made from steel tube and is fitted with a webbing strap. Michael clips the attachment onto the patio door handle and by pulling on the strap is able to open the door with relative ease.

Michael is delighted with the independence the attachment gives him, as he can now go in and out of the garden without having to rely on others.



University Support

DEMAND encourages design students to be aware of the needs of disabled people. Students from Brunel University, London, Southbank University, London, Trent University, Nottingham, and DeMontford University, Leicester have completed work placements at DEMAND as part of their degree course.

Amirul Islam, a third year student at Trent University, Nottingham, reading Product Design, was awarded a placement at DEMAND in 1998. He designed and made a vehicle access lift for Marianne.

Marianne is 35. She lives alone in Walthamstow, North London. She has a neurological, muscle wasting, condition. She can only walk short distances with the aid of walking sticks. She owns a Nissan Vanette which is driven by a carer. Marianne was being lifted into the Vanette by her carer with great difficulty. This was extremely unsafe for her and detrimental to the carer. Her occupational therapist asked DEMAND to help.

Amirul and our designers visited Marianne to assess her needs. Amirul, with the help of DEMAND's designers and craftsmen, made a Vehicle Access lift.



The lift has a wooden platform mounted on a rigid steel frame. A powerful electric motor raises and lowers the platform via a scissor jack mechanism. It is powered through the cigarette lighter socket and operated using a remote foot control button.

Marianne stands on the platform where she steadies herself by holding onto the open door. The carer then raises the platform to a height which enables Marianne to sit on the seat. The carer then lowers and unplugs the lift which is then stored in the back of the vehicle.

Marianne is delighted with the lift as she feels safer and her carer no longer has to lift her.

Amirul gained a great deal of experience in designing for disability through his participation in this project for Marianne.

Other Projects

Walking Aid for Neal

Neal is 5. He lives with his parents in Kenton, North London. He has cerebral palsy. He cannot walk or stand and cannot sit unsupported. DEMAND designed and made him an exercise scooter.

Toilet Frame for Sally

Sally is 5. She has cerebral palsy. DEMAND designed and made a toilet frame which she can use independently. It has a handrail, step and footrest.

Motorised Chair for Henry

Henry is 72. He had a severe stroke. He is a big man and his wife cannot help him to get in and out of his chair. DEMAND have made Harry a powerful reclining and lifting motorised chair.

Motorised Scooter Seat for Ethel

Ethel is 50. She has multiple sclerosis. DEMAND designed and made an adjustable seat for her electric scooter.

Transfer Board for Doris

Doris is 73. She has osteoporosis. She has difficulty getting in and out of her corner bath. DEMAND made a special irregular transfer board, which can also be used as a bath seat.

Eating Aid for Brian

Brian is 43. He has cerebral palsy. He has poor vision and when eating stooped low over his plate. DEMAND made a raised platform for his plate.

Support Harness for Mary

Mary is 21. She has cerebral palsy. DEMAND made her a special safety harness to enable her to use the toilet independently.

Oven Aid for Eve

Eve is 33. She is partially paralysed. DEMAND made her a transfer trolley and oven tray handle to enable her to safely place or remove food from the oven.

Toilet Frame for James

James is 21. He has cerebral palsy. DEMAND made a special seat to fit over an existing toilet. It can be removed and taken to his respite centre each day.

Toilet Support for Charlie

Charlie is 60. He weighs 38 stones. Standard toilets are unable to carry his weight. DEMAND designed and made him an extra strong toilet frame and seat.

Head Support for Joan

Joan is 78. She has multiple sclerosis and is blind. She spends most of her day in bed. DEMAND designed and made her a headrest to give her firm but secure support.



Toilet Frame for Alban Wood School

DEMAND designed and made an adjustable toilet frame for this mainstream school. It allows a pupil with cerebral palsy to use the toilet independently, without preventing other children using the toilet.

Toilet Frame for Shenley School

DEMAND designed and made an adjustable toilet frame for this mainstream school. It allows a pupil with cerebral palsy to use the toilet independently, without preventing other children using the toilet.

Seat Inserts for Alan

Alan is 30. He has Downs Syndrome. He has severe posture problems. DEMAND designed and made him a set of chair inserts.

Bed Safety Rail for James

James is 18. He has cerebral palsy. He has severe uncontrolled body movements. DEMAND made him special bed safety rails, to prevent him falling out.

Moulded Toilet Seats for Schools

DEMAND made several moulded toilet seats to be used at main stream schools. They allow pupils with cerebral palsy to use the toilet independently, without preventing other children using the toilet.

Toilet Back Support Frame for Nascot Lawn

DEMAND designed and made a toilet back support fitted securely to existing mounting points on the toilet. It allows children with cerebral palsy to use the toilet unsupervised.

Seat Raisers for Pam

Pam is 55. She has severe arthritis. Her motorised reclining chair is too low for her. Standard leg raisers became unstable when the chair was reclined. DEMAND designed and made a steel frame which was bolted to the base of the chair.

Booster Seat for John

John is 14 months old. He was premature. He has little body support. DEMAND designed and made him an adjustable, supporting chair.

Toilet Aid for Breakspeare School

They have a toilet with an attached frame for children with special needs. Some children have problems getting onto the toilet. DEMAND designed and made an adjustable step and footrest.

Head and Body Support for Oliver

Oliver is 18 months old. He has cerebral palsy. He has very little body movement resulting in postural problems such as scoliosis. DEMAND have made him an adjustable head and torso support.

Activity Equipment for Vito

Vito is 6. He is severely physically and mentally disabled. In 1997 DEMAND made a safe play area for use in the lounge of his home. DEMAND has now made activity equipment for the play area.

Table for Sharon

Sharon is 16. She has cerebral palsy. She uses a computer. Her motorised wheel chair is too big to allow her to get close to the table. DEMAND made and fitted a set of adjustable table raisers.

Pen Holders

DEMAND designed and made holders for pens, pencils and paint brushes. They are for children with cerebral palsy who have limited grip.

DEMAND also helped many other disabled people to locate the special equipment they needed. Advice was sometimes given in reply to a telephone enquiry but more frequently resulted from our visiting the client at home and assessing their needs. We advised over a hundred clients in this way.

Staff Associates

Ron Currell, Operations Manager
Alan Stokes, Finance and Fundraising Manager
Sandra Farr, Administration
Brian McGirr, Designer
Paul Malloy, Designer & Craftsman
Charles Knee, Craftsman
Kelvin Scott, Craftsman
Gordon Tapping, Craftsman
Anthony Tribe, Craftsman



Safety Strap for Finchley Memorial Hospital

The Paediatric Physiotherapy Department at the Hospital use scooter boards as part of the therapy for young children. DEMAND made and fitted safety straps to the boards.

Shaving Aids for Gerald

Gerald is 35. He has short arms as a result of thalidomide. DEMAND designed and made special razor and brush holders.

Tray Modifications for Colindale Hospital

Colindale Hospital, London, has a number of chair trays which were unsuitable. DEMAND modified them, to enable them to be fitted securely on the chairs.

Project Committee

David Smith, Chairman
Michael Warr, Deputy Chairman
Ron Currell, Operations Manager
Brian Greathead, Chief Executive
Thomas Mercer, Trustee
Alan Spindler, London Guildhall University

Relocation Committee

David Smith, Chairman
Thomas Mercer
Michael Warr

Design and Manufacture for Disability

GENERAL FUND	1998	1997
	£	£
INCOME		
Donations	151,860	175,394
Untaxed Interest	23,126	21,560
Royalties	1,085	1,404
Income Tax recoverable	2,091	3,298
Sales	17,703	23,287
	<u>195,865</u>	<u>224,943</u>
EXPENDITURE		
Cost of Sales	4,252	11,003
Student support	2,406	4,792
Staff costs	155,358	148,644
Professional fees	2,700	2,700
Workshop and design expenses	32,117	33,182
Administration expenses	15,682	12,897
Depreciation and Amortization	2,966	7,190
	<u>215,481</u>	<u>220,408</u>
SURPLUS (DEFICIT) FOR THE FINANCIAL YEAR	<u>(19,616)</u>	<u>4,535</u>
OTHER FUNDS	1998	1997
Building Fund		
Income	296,460	—
Expenses*	—	(460)
Workshop and design salaries		
Income	20,000	20,000
Expenses*	(20,000)	(20,000)
Paddy Renton Fund		
Income	—	—
Expenses	(1,374)	(705)
SURPLUS (DEFICIT) FOR THE FINANCIAL YEAR	<u>295,086</u> *	<u>(1,165)</u>

Balance Sheet as at 31st December 1998

These financial statements are not the company's statutory accounts, which have been finalised and reported on by the auditors under section 235 Companies Act 1985. The auditors' report contained no qualification. The financial statements contain details of the company's affairs at 31 December 1998 and of the excess of expenditure over income for the year ending on that date presented in the same format as previously used. Statutory accounts for the year ending 31 December 1998 have been delivered to the Registrar of Companies and the Charity Commissioners.


Hon Treasurer/Director
D H B Smith

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Donors to DEMAND in 1998

AAH plc
The Worshipful Company of Actuaries
Agip (UK) Ltd
Alchemy Foundation
Nigel Alington
Lucie Allsop Memorial Fund
Mr & Mrs G Andrew
Archer Trust
Mrs Catherine Archer
J N Archer Esq
Ashby Charitable Trust
A S Aujla Esq
ANI Aurora plc
Austin Trueman Associates
Sir John Balcombe
Andrew Balint Charitable Trust
Barclays Bank plc
Lord Barnby's Foundation
Mr & Mrs Desmond Bartley
The Worshipful Company of Basketmakers
Mr & Mrs Beaton
Mr & Mrs Behagg
Benham Charitable Settlement
Prof Robert Berrington
The Percy Bilton Charity
Mrs A Bird
Bison Group Ltd
The Sydney Black Charitable Trust
Mrs C T A Blackett-Ord
Lady Blakenham's Charity Trust
Bovis Europe
Mr & Mrs R Boyes
7th Earl of Bradford - 1981 Charitable Trust
Mrs Alison J Brant
The Worshipful Company of Brewers
British Alcan Charitable Trust
Mrs K C Broadhurst
Miss B A Brown
Mr & Mrs P Brown
The R M Burton Charitable Trust
Canon (UK) Ltd
The Worshipful Company of Carmen
Carpenter Charitable Trust
Thomas Sivewright Catto Charitable Settlement
The Chamberlain Foundation
Chapman Charitable Trust
Childwick Trust
Cleanaway Ltd
Miss M L Clements
The Clothworkers' Foundation
Clover Trust
Philip David Charles Collins
Mrs M Copley
Courts (Furnishers) plc
Coutts Charitable Trust
Sir Tom Cowie OBE
Lady Crossman
Croudace Ltd
J G P Crowden
The Thomas Curtis Charitable Trust
J & H Czernin
Mrs Ann Davison
Michael J Dawson
Delta plc
Mrs L E Denny
Deutsche Morgan Grenfell Group plc
DHL International (UK) Limited
Sir Douglas & Lady Dodds-Parker
Mrs Esther G Doherty
M J & Mrs P A Driver
Druck Limited
Mrs Duberly
The Hon Mrs Duncan
N F & J Dunkley
Mrs Pauline Eames
Eastern Group plc
Eaton Limited
Richard Edmonds

Mrs S Y Edwards
Electrolux Holdings Limited
Eli Lilly and Company Limited
The John Ellerman Foundation
Alan & Tara Elliott
The Norman Evershed Trust
Douglas Heath Eves Charitable Trust
M J Ezra Esq
Graham Farren
Field Group plc
Fitton Trust
The Earl Fitzwilliam Charitable Trust
Robert Fleming Holdings Limited
Forte Charitable Trust
Derek Foster
J P Foster
A T M Foy Esq
Nicholas Francis
Frazer Charities Trust
Friday Bridge Club
Furzehill Middle School
The Robert Gavron Charitable Trust
Gibbins Trust
Mrs R H Gillespie
The Penelope Gluckstein Charitable Settlement
Glynwed Charitable Trust
Mr W H S & Mrs L C Godfrey
Golden Charitable Trust
The Worshipful Company of Goldsmiths'
Steve & Jennie Goozee
John Gould
G E Gowllett
Mrs A Gray
Mrs M Gregory
Miss A S Greig
Mrs Ruth Guise
The Hadley Trust
Lady Hamilton
Mike Harford
Harris & Sheldon Group Ltd
Hayward Foundation
Mrs K A Hazell
James Heading
Hedley Foundation Ltd
Henderson Investors
Lady Hind Trust
Mrs F E Hinton Charitable Trust
Mrs Kaye Hinwood
Hobart Manufacturing Company Limited
Hobson Charitable Trust
Sir Julian Stephen Alfred Hodge
Robert Horne Group plc
D J Houellebecq Esq
Mrs N Howard
Mrs M H Howarth
Huntleigh Technology Plc
The P Y N and B Hyams Trust
Reverend Brian and Mrs Hyder-Smith
I.M. Group Limited
ICI PLC
P J Ilsley Esq
Independent Insurance Group plc
Inner Wheel Club of St Albans
Inverforth Charitable Trust
Amirul Islam
J & H Marsh & McLennan (Charities Fund) Ltd
Mr & Mrs W H James
Jardine Lloyd Thompson Group plc
D A & L M Jones
Mr W Edward Jones
Mrs M Christine Jones
Robert Jones Esq
Sally Jones
Mr & Mrs Stephen Juggins
Roger A Juggins CBE
The Ian Karten Charitable Trust
C.M. Keyser Charitable Trust
Robert Kiln Charitable Trust

Ms M La Follette
The Christopher Laing Foundation
The David Laing Foundation
The Kirby Laing Foundation
Laporte plc
Rachel & Jack Lass Charities Limited
Mrs F B Laurence 1976 Charitable Settlement
Lazard Charitable Trust
F M Leamon Esq
Mrs K Lee
Lewis Family Charitable Trust
John Lewis Partnership
Sir Edward Lewis Foundation
Linmardon Trust
Mrs O M Little
Mrs Carol A Lowe
M & G Group P.L.C.
M.V.M. Charitable Trust
Mars U.K. Limited
Matthews Wrightson Charity Trust
Maxwell Trust
D D McPhail Charitable Settlement
Mrs H Meier
Thomas Mercer
Middlesex County Rugby Football Union Memorial Fund
Miller Insurance Group Limited
The Andrew Mitchell Christian Charitable Trust
G M Morrison Charitable Trust
E & E H PMoscrop
Victor Mould memorium
National Power Charitable Trust
Newby Trust
NFC Foundation
Bernard North
Northaw Parochial Church Council
NORWEB plc
Mrs G T Norwood
Norwood Ravenswood
NR Charitable Trust
Edmund Nuttall Ltd
Mr & Mrs R Otterway
Miss Margaret Page
Parker Pen Company
M F Pawsey Esq
Mr & Mrs J Payne
Lord Perth's Charitable Trust
The PF Charitable Trust
Pilgrim Trust
Pilkington Charitable Trust
Mrs A M G Piper
Pitney Bowes Ltd
The J S F Pollitzer Charitable Trust
Priory Foundation
Sir Peter and Lady Proby
The Rt Hon The Lord Pym
Mr P G Pyman
Rayne Foundation
The John Rayner Charitable Trust
Christopher H R Reeves Charitable Trust
The Lady Reigate
The Rt Hon The Lord Renton KBE QC TD
Rest-Harrow Trust
Riddon Trust
Mrs Jane Roberts
Robertson Trust
Mr Andrew J Robertson
Mrs Cynthia Robertson
D M G Roper Charitable Trust
Cecil Rosen Foundation
Rothmans UK Holdings Limited
The Royal Masonic School for Girls
Rugby Football Union Charitable Fund
The Worshipful Company of Saddlers
Samac Steel Supplies plc
R H Scholes Charitable Trust
V A Scothern
Securicor plc
Sidbury Trust
Freddie Smith Trust
Madeline Alice Smith memorium
The N Smith Charitable Settlement

Smith's Charity
Sobell Foundation
Sony United Kingdom Limited
J D Spittle Esq
State Street
Mrs G M Stock
Bernard J Summers
The Bernard Sunley Charitable Foundation
Adrienne & Leslie Sussman Charitable Trust
Mrs E G Swainson
The Charles and Elsie Sykes Trust
Telegraph Group Limited
The Lankelly Foundation
Thompson Fund
Thomson Corporation Plc
Sir Jules Thorn Charitable Trust
Tibbitt & Britten Group plc
TKH Electroplate Limited
Mrs P Torr
Towry Law Charitable Trust
Ms Jill Tozer
Trade Indemnity plc
Transport Development Group PLC
United Insurance Brokers Ltd
Usborne Publishing Ltd
Vickers P.L.C.
Volex Group plc
Mr P Walter
Watford and West Herts Scottish Society
Mary Webb Trust
W C Webster Esq
James Weir Foundation
Mrs T S Wells-Cole
The Worshipful Company of Wheelwrights
Mr & Mrs E S Whitmore
Winterflood Securities Ltd
Michael & Anna Wix Charitable Trust
Rudolph Wolff Charitable Trust
Wolfson Foundation
Dave Wright
The Xerox Trust (UK) Trust
Douglas Deakin Young Ltd
ZENECA Group PLC

