

ANNUAL REVIEW 1997



DEMAND

Design & Manufacture for Disability

DEMAND

Design and Manufacture for Disability

Registered Charity No. 1008128

Principal Patron

The Earl of Snowdon GCVO RDI

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Herbert Pepper & Rudland
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London W1M 1DH

Bankers

Barclays Bank plc
Acorn House
36/38 Park Royal Road
Park Royal
London
NW10 7JA

Chief Executive

Brian Greathead

Offices and Workshops

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Company limited by guarantee Registered in England No. 2671913
and governed by Memorandum and Articles of Association



The Earl of Snowdon GCVO RDI Principal Patron of DEMAND

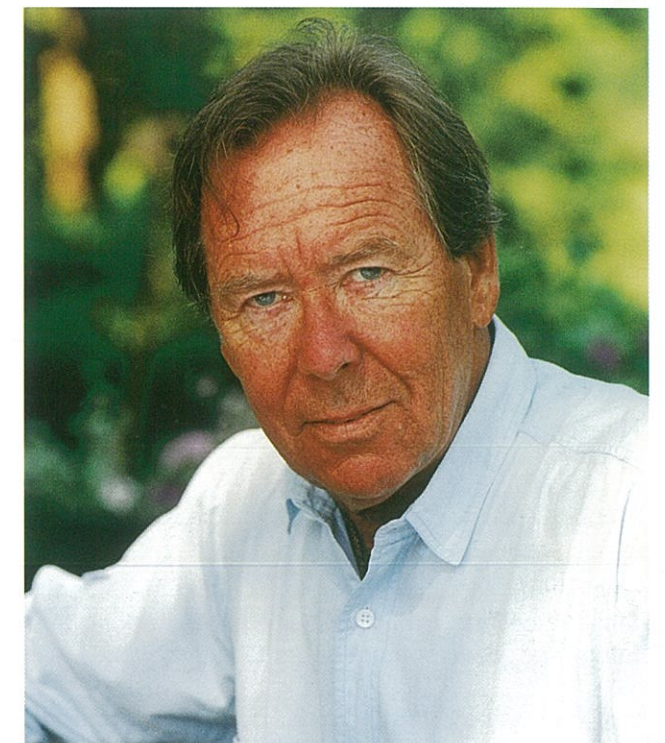
From its beginning in 1980 the charity DEMAND has sought to improve the quality of life for children and adults with severe disabilities. This is achieved through the design and manufacture of unique items of furniture and equipment to meet their special needs, usually when no other solution exists.

The work of DEMAND is wide ranging. The gift of a unique power chair, for example, may enable a disabled person to continue to live independently at home, to work, or return to work, sometimes after a serious accident. As well as making equipment for individual disabled people DEMAND also produces general solutions which have benefited thousands of adults and children since their introduction.

As a Patron of DEMAND since its inception I am pleased to commend to you this Annual Review. I have visited DEMAND's headquarters and well equipped workshops and I am most impressed by the skill and dedication of their designers and craftsmen.

I whole-heartily commend their marvellous work to you for your support.

Snowdon



Chairman's Foreword

I am pleased to have the opportunity to tell you about the valuable work undertaken by DEMAND during 1997 for the benefit of children and adults with severe disabilities. Our work is now recognised throughout the country and the need for our services continues to increase every year.

DEMAND provides tangible solutions to serious problems. We are often the last resort to meet special needs. Our qualified designers assess clients problems in conjunction with medical professionals and then design solutions which are manufactured by our skilled and dedicated craftsmen.

Napsbury Hospital will close in 1998 and so we must move from Three Cedars, our rented home for the past nine years. The DEMAND Building Fund was established in 1996 and I am delighted to tell you this will enable DEMAND to purchase and refurbish "The Chapel of the Good Shepherd". The relocation to these excellent premises will ensure the long term future and development of the Charity's work.

By the nature of our work, our most significant expenditure every year is the employment of our designers and craftsmen. Output is governed by the number of craftsmen we can afford to employ. Our hope for the future is to be able to employ more craftsmen to meet the growing needs for DEMAND's services.

I would like to express my deep gratitude to all donors who have so generously supported DEMAND in 1997. This support enabled us to provide vital equipment for some of the most vulnerable members of society.

As always we extend to you a warm welcome to visit DEMAND to see for yourselves the work we undertake on behalf of disabled people. Please lend your support in whatever way you can.

Michael Warr



The Chapel of the Good Shepherd

Napsbury Hospital will close in 1998 and so DEMAND must move from Three Cedars, our rented home for the past nine years. We will purchase and refurbish "The Chapel of the Good Shepherd"

The Chapel, now redundant, is located in the old grounds of Leavesden Hospital, Hertfordshire, which closed in 1995. It was built in 1868 and is regarded as being of historic and architectural interest and is included in a report by The Royal Commission on the Historical Monuments of England.



The Chapel, situated in an area which has seen extensive redevelopment in recent years, will be refurbished and converted to workshop use, whilst sympathetically preserving its historical reference.

A first floor will be added as well as an extension to the rear. The workspace will be significantly increased to fully meet DEMAND's needs and future expansion. There will be a design centre, woodwork shop, metalwork shop, plastic forming and upholstery room, welding shop and a spray booth.



The Chapel is located within 2 miles of both the M1 and the M25. There will be excellent car parking and it will be easily accessible for people with disabilities.

Chair for Alan

Alan is 30. He is severely mentally and physically disabled. He is blind. He cannot walk. He cannot stand and has a semi rigid posture. He lives in sheltered accommodation in Bracknell, Berkshire. He rocks constantly when seated in his chair. His physiotherapist was concerned that his existing seating was unsafe and was not giving Alan the support and comfort he needs. DEMAND were asked to help.

DEMAND designed and built a strong multi purpose chair for Alan. It has a tubular steel frame a reclining backrest and tilting seat. Two retractable footrests are fitted. The higher level enables him to use a commode. The armrests are adjustable to allow transfer to and from the chair. A removable plastic tray is supplied for meals and activities. The chair is fitted with four lockable castors for mobility and safety.

His physiotherapist is delighted with the new chair as it gives Alan the support, comfort and safety he needs.



Support Chair for Nicola

Nicola is 5. She has cerebral palsy. She lives with her mother and father in Hornchurch, Essex. She cannot walk. She cannot stand or sit without support. Her therapy seating did not provide sufficient support and she spent many hours on her mothers knee. Her physiotherapist asked DEMAND to help.

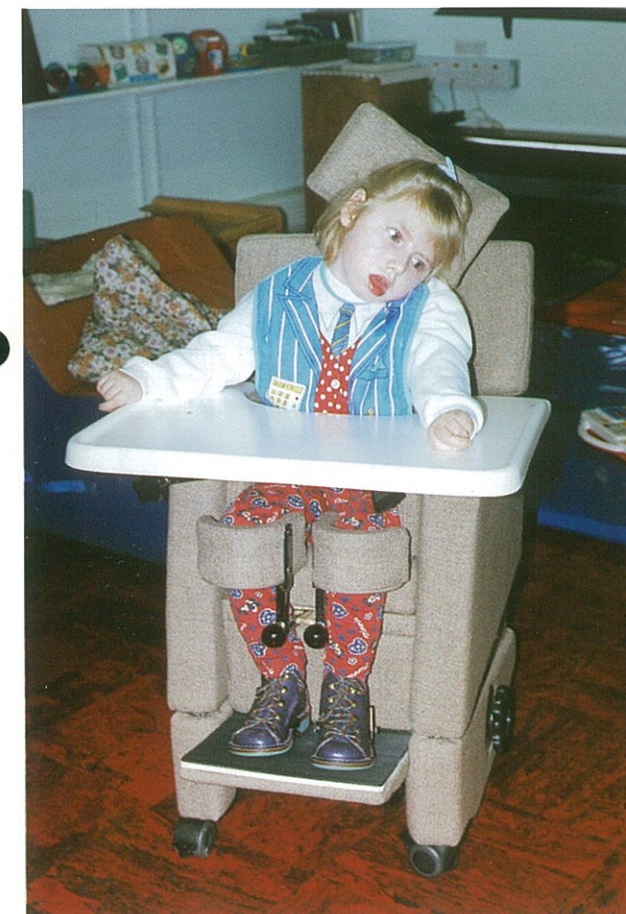


Bed Safety Surround for Katie

Katie is 7. She has cerebral palsy. She cannot walk or sit unaided. She lives with her parents in Northfleet, Kent. She outgrew her high sided cot and now sleeps in a normal bed. She has a tendency to severe restlessness and frequently falls out of bed. Her Occupational Therapist was concerned about her safety and asked DEMAND to help.

DEMAND designed and made a safety surround to fit Katie's bed. End panels, made of wood and metal, are attached to a metal frame, bolted to the underside of the bed. Wooden side rails are fitted to the end panels. The rail on one side can be lowered, or removed, for easy access.

Her parents are pleased that Katie can now sleep safe and secure at night.



DEMAND designed and made a unique armchair for Nicola. It has side, knee and foot supports, and a side tilting headrest, all of which are adjustable. These ensure that Nicola is seated in the optimum position for her posture and comfort. The armchair can be reclined for resting. It has a tray, for meals and activities, which can be removed when not in use. Four lockable castors provide easy mobility and safety. The armchair is adjustable to allow for Nicola's growth.

As the photograph shows, the provision of the armchair has transformed her life and greatly helps Nicola's mother in caring for her.

Booster Seat for Laura

Laura is 5. She has ataxia, the shaky movements and unsteady gait that result from the brain's failure to regulate muscle control. She lives with her parents in Watford. Although Laura can sit up, her physiotherapist was concerned that her seating was not giving her the correct positioning and support she needs. DEMAND were asked to help.

DEMAND designed and made a lightweight, moulded plastic booster seat for her. The seat has additional hip support and safety straps. It has been designed to be quickly and safely fitted to existing seating.

The booster seat enables Laura to sit at the dining table for meals and play, whilst giving her support and encouraging good posture.



Parallel bars for Gordon

Gordon is 52. He has Multiple Sclerosis. He cannot walk and uses a wheelchair. He lives alone in specially adapted accommodation in Edgware. Gordon's physiotherapist felt that he should exercise to maintain strength and muscle in his arms and upper body.

DEMAND were asked to help and following an assessment made him a set of parallel bars mounted on a base platform. He can position his wheelchair between the bars and pull himself into a standing position. The bars are height adjustable to enable him to increase the level of exercise.

Both Gordon and his physiotherapist are delighted with the results, which are already beginning to show in his increased strength.



Tricycle for Matthew

Matthew is three. He has achondroplasia, an inherited disorder in which the bones of the arms and legs fail to grow to normal size. He lives at home with his family in St Albans. Although he has very limited mobility he wants to ride a tricycle. Unfortunately standard models are unsuitable. DEMAND were asked to help by Matthew's physiotherapist.

Our designers assessed Matthew's needs and recommended his father purchase the most appropriate standard model tricycle. DEMAND then adapted and rebuilt the tricycle to meet Matthew's special needs.

As the picture shows he is delighted with his new tricycle.



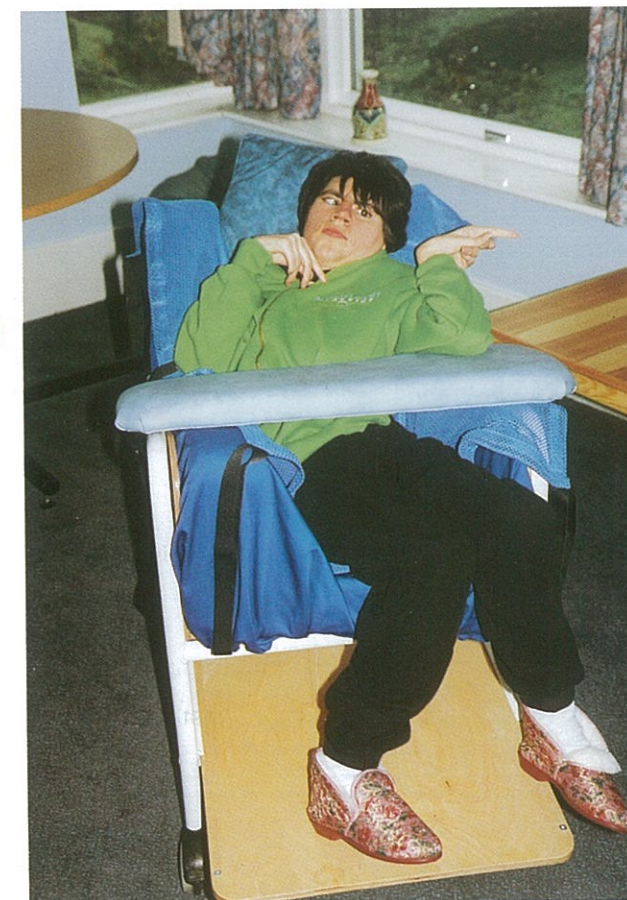
Special Chair for Kelly

Kelly is 30 and has cerebral palsy. She is physically and mentally disabled. She cannot walk or stand. She cannot talk or communicate in any way. Kelly is a permanent resident in a residential home in St Albans.

She was spending her day sitting in a special moulded chair. The chair is of rigid construction and, although it gave her correct support, she became extremely uncomfortable and distressed after using it for a period. Kelly's occupational therapist was concerned that her seating was unsuitable for her long term care and was unable to find a solution to her extreme problems. DEMAND were asked to help.

Our designers visited Kelly, and with the help of her occupational therapist, assessed her needs. DEMAND designed and built a special chair to support her. It was made from variable density foam sections, contoured exactly to her shape, to ensure correct postural support and comfort. The chair is mounted on lockable castors for easy mobility and safety. A removable tray was also provided.

The provision of this chair has greatly improved the quality of Kelly's life.



Powered Scooter for Patricia

Patricia is 52 and has achondroplasia, an inherited disorder in which the bones of the arms and legs fail to grow to normal size. She also suffers from asthma and crumbling bones. She lives in Edmonton with her husband.

Last year Patricia asked DEMAND to modify her motorised scooter to enable it to be folded and carried in the boot of their car. Her husband is disabled and was finding it difficult to lift the scooter in and out of the car. Patricia purchased another secondhand scooter, which DEMAND also modified, so that one scooter is kept permanently at home whilst the other is carried in the boot of their car.

Having the two scooters keeps Patricia mobile and lessens the workload for her husband.



Motorised Chair for Fred

Fred is 42. He has Stills Disease, a form of chronic arthritis. He cannot walk and can only stand with extreme difficulty. He lives at home with his mother in St Albans. He experiences extreme pain lifting himself in and out of chairs. The occupational therapist felt that a motorised chair would be beneficial but was unable to find one suitable because of Fred's small stature. DEMAND were asked to help.

DEMAND designed and built a customised fully adjustable motorised reclining chair for him. The chair, which is much smaller than usual, enables him to sit comfortably. At the touch of a button, on a simple hand control, Fred can adjust the chair to an infinite range of sitting or reclining positions. By raising and tilting the chair he can get in and out without pain.

Fred is delighted with the chair. He says that it has greatly improved his comfort and enables him to continue to be independent.

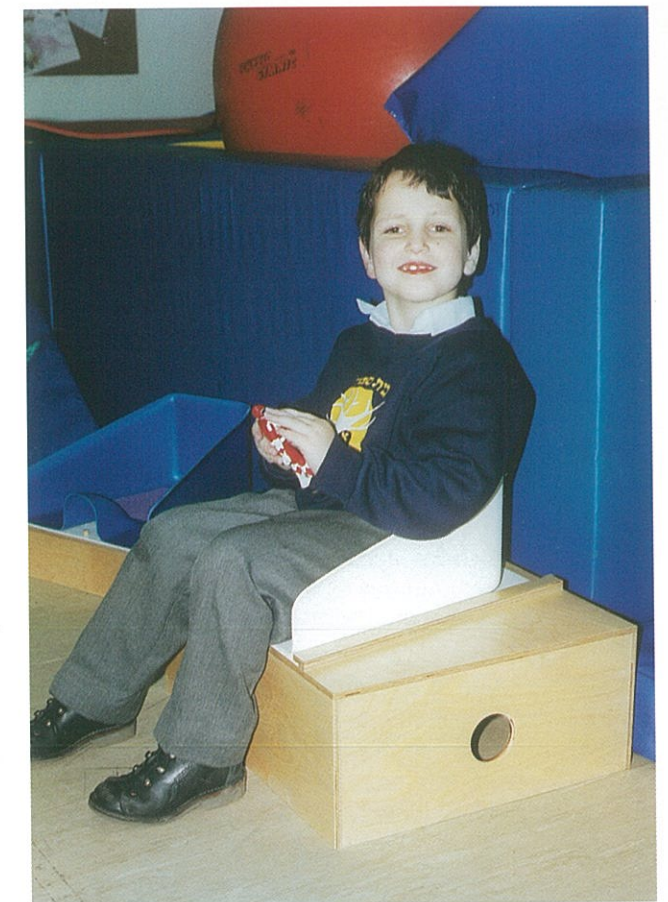


Floorsitters bases for BINO

BINO, is a Special Needs Education Centre in Hendon. DEMAND Floorsitters, which give seating support for severely disabled children, are used extensively at the centre.

DEMAND were asked to design and build 9 bases for the Floorsitters for children who require to sit up at a higher level. The bases, of varying height and size, allow children of all ages to sit off the floor unaided.

The Floorsitters are fitted with an additional base which slots safely into grooves moulded on the top of the bases. When not in use the bases fit inside one another for easy storage.



Wardrobe for Neville

Neville is 19 years old. He is autistic. He lives in sheltered accommodation at the Hertfordshire Autism Community Trust in St Albans. He weighs 17 stone and is very strong and energetic. Neville has serious behavioural problems. These centre around the destruction of furniture and equipment, particularly in his bedroom. It was therefore necessary for the room to be empty to prevent him injuring himself. He sleeps on a mattress on the floor. He had no storage facilities for his clothes and personal belongings. DEMAND were asked to help.

DEMAND designed and built a special steel framed wardrobe which is securely fixed to the wall. The wardrobe is virtually indestructible and is fitted with heavy duty handles and locks.

The picture shows Neville's carer, with the wardrobe. He is delighted that Neville now has somewhere private to store his belongings.

Chair for Simon

Simon is 26. He is severely mentally and physically disabled. He lives in Church Hill House, which provides sheltered accommodation in Bracknell, Berks. When sitting he constantly rocks and bounces and was continually breaking chairs. DEMAND were asked to help.

DEMAND designed and built a virtually indestructible chair for Simon. The frame is constructed of tubular steel. Two extending feet prevent him from rocking the chair, tipping it backwards and injuring himself.

The arms of the chair are retractable to enable the chair to be used at a dining table. The seat and back of the chair have soft padding for comfort and safety.

Simon's carers are delighted. They no longer have the problem of constantly replacing broken chairs.



Motorised Armchair for Robert

Robert is 70. He has emphysema. He lives at home in St. Albans. He is a very big man and needed help from his wife to get in and out of his armchair. He was usually uncomfortable when sitting because his chair was too small and this aggravated his breathing problems. His Social worker asked DEMAND to help.

DEMAND designed and built for Robert an extra large motorised armchair to suit his weight and physique and which enables him to get in and out unaided. The chair also features a reclining mechanism, which can be operated at the touch of a button, for additional comfort.

Having the chair has made life a lot easier for Robert and his wife.



Paint Brush Holder for Nicky

Nicky is 31. She has cerebral palsy and is severely physically disabled. She cannot use her upper limbs and cannot speak. She has her own flat in London Colney and is able to live alone with the support of visiting carers and occupational therapists. Nicky attends the Greenhill Day Centre, Hemel Hempstead, where she enjoys painting.

In 1993 DEMAND made a switch for her computer which she operates with her foot. Nicky's occupational therapist again asked DEMAND to help.

DEMAND were asked to design and make for her a lightweight painting aid. She wears this on her head and a brush is attached so enabling her to paint by moving her head.

She has exhibited her work at St Albans Abbey and plans further exhibitions. Nicky is delighted with her painting aid and told DEMAND, through her computer, "I get a lot of pleasure from creating a painting".



Perching Stool for Charlie

Charlie is 59. A glandular operation to control his weight was unsuccessful and he now weighs 38 stone. He has arthritis in his arms and legs. He cannot stand without support and was unable to prepare his own meals in the kitchen. He was living mainly on high calorie fast food delivered to his home. His social worker asked DEMAND to help.

DEMAND designed and built a kitchen perching stool which will enable him to prepare meals as part of a strictly controlled diet prescribed by his doctor. The perching stool supports Charlie in a standing position whilst preparing and cooking more appropriate food in the kitchen.

Having the stool helps Charlie to keep to his strict diet and maintain his independence.



Access Ramp for Dominic

Dominic is 10 and has brittle bone disease. His arms and legs have little growth and are disproportionate to his body size due to the large number of fractures which he has experienced. He lives at home with his parents in St Albans. He is unable to walk and uses an electric wheelchair or shuffles along on his bottom.

DEMAND designed and made an extra large ramp to allow him to get in and out of the house either in his wheelchair or on his bottom.

Dominic told DEMAND "I love the ramp and I really enjoy playing on it. Mum and Dad are pleased too, because they don't get muddy when it rains"



Play and Feeding Area for Vito

Vito is 5 years old and has cerebral palsy. He lives with his mother and father in St Albans. He cannot walk or stand. He cannot sit unless fully supported. He cannot take food orally and is fed, lying down, through a tube in his abdomen. He was spending much of the day rolling on the floor and he was beginning to endanger himself. His mother can no longer lift him. DEMAND were asked to help by Vito's Occupational Therapist.

DEMAND designed and built a large freestanding safe play area for use in the lounge. The play area incorporates a raised changing and feeding bed. Vito's mother is able to transfer him to and from the bed using a fitted electrical overhead hoist. The safe play area has transparent polycarbonate observation panels and the floor is fully cushioned for comfort.

Vito's parents are delighted that he can now have freedom, without constant supervision, in a totally safe environment.



Exercise Scooters

The muscle joints and tendons of many children with cerebral palsy tighten and stiffen. This damages their posture and prevents them from achieving their full walking potential.

Maria is four. She has cerebral palsy. She cannot stand or walk and must be supported when sitting. She lives with her parents in Leavesden, Hertfordshire.

Veronica is eight. She also has cerebral palsy. She cannot stand or walk and needs support to sit. She lives with her parents in Harrow, Middlesex.

Both children attend a physiotherapy clinic in Hemel Hempstead. Their physiotherapist was concerned that they were not exercising correctly and asked DEMAND to help.

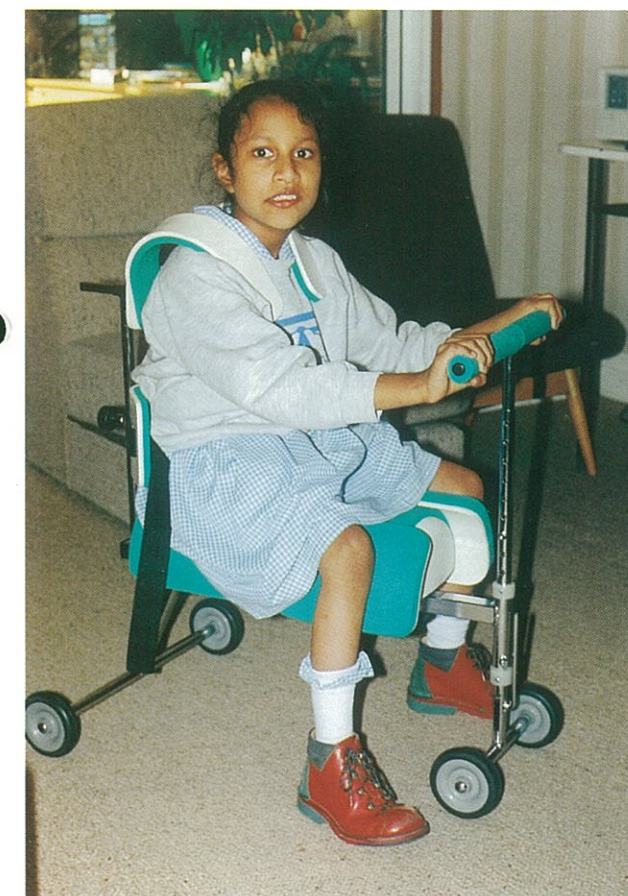


DEMAND designed and made for each of them a four wheel scooter to encourage improved posture by stretching and correct positioning.

The exercise scooters incorporate broad saddle seats to abduct the thighs and hips, a lower back support to provide lateral support to the hips and an upper back and chest support, to encourage upright upper body symmetry. The position of the handlebars, together with the chest support, encourages a straight arm posture which helps achieve good upper body and head positioning.

The scooters also act as walking trainers. By the action of scooting, the knee and ankle joints are exercised and stretched and a walking action is fostered. This helps to develop their general walking ability.

The children, their parents and physiotherapist are delighted. Not only do Maria and Veronica receive therapy with the scooters, but they enjoy using them as well.



Other Projects

Toilet Frame for Abbots Langley School

DEMAND designed and made an adjustable toilet frame for this mainstream school. It enables a pupil with cerebral palsy to use the toilet independently, without preventing other children using the toilet.

Toilet Seat for Meesha

Meesha is 12. She has brittle bone disease and so her arms and legs have little growth. DEMAND made her a special seat and operating mechanism for her automatic toilet.

Chair for Brian

Brian is 17 and has learning difficulties. He is 6ft 4ins tall and has postural problems. DEMAND modified the chair they designed and made for him in 1995.

Armchair for Anne

Anne is 10 and has cerebral palsy. She is unable to sit without support. We modified the special armchair, DEMAND made for her in 1993, to accommodate her growth.

Cup Holder for Martin

Martin is 45. He has cerebral palsy. DEMAND made him a multi-purpose holder for cups, mugs, glasses and cans for use in his wheelchair.

Car Seat Tray for Munir

Munir is six and has cerebral palsy. He has outgrown his car seat, which had a tray that gave the support he needs. His new larger seat does not have a tray. DEMAND made a special tray made up of layers of foam which gives him gentle but firm support.

Bed Safety Rails for Ruth

Ruth is 10. She has cerebral Palsy. She has uncontrollable spasms and could injure herself at night. She is now too old to use a cot. DEMAND made a special surround for her bed.

Toilet Frame for St Mary's School

DEMAND designed and made an adjustable toilet frame for this mainstream school. It enables a pupil with cerebral palsy to use the toilet independently, without preventing other children using the toilet.

Bath Seat Modifications for John

John is 8. He has cerebral palsy. He has a motorised bath seat. The seat was too large for him and had no safety features. DEMAND made and fitted a seat back insert, together with a safety rail.

Motorised Chair for Kathy

Kathy is 89. She has asthma and severe arthritis. She cannot walk or even stand unaided. When sitting she falls forward making breathing difficult. DEMAND made her a motorised lift/recline chair.



Safety Rail

DEMAND designed, made and fitted safety rails to a wall mounted changing table at Breakspeare School for children with special needs.

Light Protection for Gerard

Gerard is 34. He is autistic. He is destructive and is obsessed with some objects which he will attack and break. DEMAND designed, made and fitted polycarbonate light covers to protect the strip lights at his therapy centre.

Special Bed Rail

Nascot Lawn is a Therapy Centre. It has a "stop over night facility" which has a number of beds. DEMAND made a bed rail to prevent users falling out of bed.

Head Support for Louise

Louise is 35. She has ME. She cannot support her head for any length of time when sitting. DEMAND designed and made her an adjustable head support which can be fitted to any chair.

Torso Supports for Margaret

Margaret is 40. She has extreme physical and mental disabilities. In 1995 DEMAND designed and rebuilt a special supportive chair to combat her poor posture. We have now added adjustable torso supports.

Cup and Plate Holder for Carol

Carol is 90. She has mobility problems and uses a walking frame. She has some independence and likes to make her own tea. DEMAND designed and made a cup and plate holder to fit on her frame.

Toilet Frame for St Joseph's School

DEMAND designed and made an adjustable toilet frame for this mainstream school. It allows a pupil with cerebral palsy to use the toilet independently, without preventing other children using the toilet.

Walking Aid for Sarah

Sarah is 40. She has extreme physical and mental disabilities and lives in special accommodation. She uses a walking frame but with difficulty and unsafely. DEMAND designed and made a back support, for her frame, fitted with combined torso and under arm supports and a body strap.

Commode Chair Side Supports for Alice

Alice is 79. She has physical and mental disabilities. She uses a commode chair but cannot support herself. DEMAND designed and made moulded side supports for the chair.

Car Protection for Gerard

Gerard is 34. He is autistic. He sometimes attacked his father when in the car. DEMAND fitted a net barrier behind the front seats to allow his father time to pull off the road safely, if he is attacked.

Rest and Play Support for Mary

Mary is 5 and has cerebral palsy. She has uncontrolled body movements. DEMAND designed and made her a body support to help control her movements and encourage good posture.

Seating Support for Jeremy

Jeremy is 40. He lives in sheltered accommodation. He is severely physically and mentally disabled. His posture is semi fixed and he has limited movement. DEMAND added moulded supports, for his back, buttocks and thighs, to his rigid moulded chair.

DEMAND also helped many other disabled people to locate the special equipment they needed. Advice was sometimes given in reply to a telephone enquiry but more frequently resulted from our visiting the client at home and assessing their needs. We advised over a hundred clients in this way.

Staff Associates

Ron Currell, Operations Manager
Alan Stokes, Finance and Fundraising Manager
Sandra Farr, Administration
Brian McGirr, Designer
Robert Harding, Designer
Charles Knee, Craftsman
Kelvin Scott, Craftsman
Paul Malloy, Craftsman
Gordon Tapping, Craftsman



Toilet Aid for Joanna

Joanna is 7. She has Cerebral Palsy. DEMAND designed and made a special support frame which allows her to use a standard toilet.

Safety Rail for Swimming Pool Hoist

Breakspeare is a school for children with learning difficulties. DEMAND designed, made and fitted a safety rail to their swimming pool hoist.

Project Committee

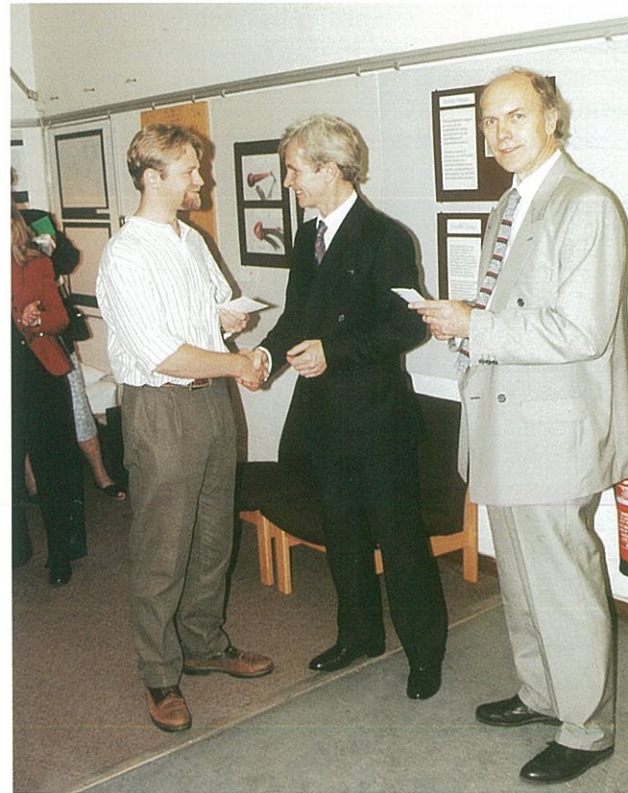
David Smith, Chairman
Michael Warr, Deputy Chairman
Ron Currell, Operations Manager
Brian Greathead, Chief Executive
Thomas Mercer, Trustee
Alan Spindler, London Guildhall University

Relocation Committee

David Smith, Chairman
Thomas Mercer
Michael Warr

University Support

DEMAND encourages design students to be aware of the needs of disabled people. In 1997 two students from London Guildhall University were awarded the DEMAND prizes for outstanding achievement and innovative designs whilst gaining their MA's at London Guildhall University for the Design Research For Disability Course.



The main prize was awarded to David Waghorn for his Fishing Rod design. The rod, made of carbon fibre, has many novel features to compensate for people with upper limb dysfunction or weakness.

The second prize was awarded to Tim Sewell for his "Supine Positioning System" for the severely head injured.

Martin Kemp, Head of the Design Department, presented the prizes at the University Summer Show.



During the year three students were awarded placements at DEMAND.

Paul Thomas, a student at Southbank University, London, was attached to DEMAND for 20 weeks. He designed and built a Mobile Standing Frame for use by paraplegics.

The Frame enables the user to rise from a sitting position to a standing position, at the touch of a button. The Frame is powered by electric motors and when standing the user can drive from place to place, by operating the simple hand controls.

The Mobile Standing Frame was Paul's final year project and was a major part of his degree assessment. He graduated with a Class 2:1 honours degree in Product Design.



Matthew Cooper, a third year student from deMontford University, Leicester, reading Product Design, was attached to DEMAND for 20 weeks.

He developed the mechanical design for a sailing aid which enables disabled people with limited upper body movement and strength to sail a dingy single handed.



Sarah Sanders, a third year student from Nottingham Trent University, reading Product Design, was attached to DEMAND for 30 weeks. She designed and built, as part of her work experience, a walking frame for Vicky.

Vicky, a 32 year old school teacher lives in Flitwick, Bedfordshire. She has an undiagnosed condition and cannot walk without support. Standard aids are unsuitable because of her unusual walking gait. Sarah designed and helped to manufacture a tall, extra wide walking frame. It has four wheels with independent braking on the front wheels to assist with steering.



Design and Manufacture for Disability

UNRESTRICTED FUNDS	1997	1996
	£	£
INCOME		
Donations	195,394	237,951
Untaxed Interest	21,560	18,371
Royalties	1,404	2,204
Income Tax recoverable	3,298	2,695
Sales	23,287	18,086
	<u>244,943</u>	<u>279,307</u>
EXPENDITURE		
Cost of Sales	11,003	9,723
Student support	4,792	2,435
Staff costs	168,644	139,011
Professional fees	2,700	2,500
Workshop and design expenses	34,347	34,664
Administration expenses	12,897	12,705
Depreciation and Amortization	7,190	11,084
	<u>241,573</u>	<u>212,122</u>
SURPLUS (DEFICIT) FOR THE FINANCIAL YEAR	3,370	67,185

RESTRICTED FUNDS	1997	1996
Building Fund		
Income	-	33,333
Expenses	(460)	-
Paddy Renton Fund		
Income	-	-
Expenses	(705)	(660)
Salary Fund		
Income	-	27,500
Expenditure	-	(27,500)
SURPLUS (DEFICIT) FOR THE FINANCIAL YEAR	<u>(1,165)</u>	<u>32,673</u>

Balance Sheet as at 31st December 1997		
	1997 £	1996 £
FIXED ASSETS		
Tangible Assets	<u>4,671</u>	<u>9,511</u>
CURRENT ASSETS		
Stock	2,985	7,880
Debtors	7,520	6,262
Cash at bank and in hand	<u>378,335</u>	<u>363,030</u>
	388,840	377,172
CREDITORS	<u>(12,414)</u>	<u>(44,518)</u>
NET CURRENT ASSETS	<u>376,426</u>	<u>332,654</u>
TOTAL ASSETS LESS CURRENT LIABILITIES	<u>381,097</u>	<u>342,165</u>
RESERVES		
Restricted Funds		
Paddy Renton Fund	11,419	12,124
Building Fund	132,873	133,333
Unrestricted Funds		
Designated Funds	—	66,667
General charitable funds	236,805	130,041
	<u>381,097</u>	<u>342,165</u>

These financial statements are not the company's statutory accounts, which have been finalised and reported on by the auditors under section 235 Companies Act 1985. The auditors' report contained no qualification. The financial statements contain details of the company's affairs at 31 December 1997 and of the excess of income over expenditure for the year ending on that date presented in the same format as previously used. Statutory accounts for the year ending 31 December 1997 have been delivered to the Registrar of Companies and the Charity Commissioners.


Hon Treasurer/Director
D H R Smith

Full Accounts which have been audited by Herbert Pepper and Rudland are available on request from the Company Secretary.

There are many opportunities for giving your support to our work in aid of children and adults with disabilities.

Please send your donation, no matter how small, to DEMAND. Please use the reply slip below to make your gift.

For gifts of £250 or more. The company deducts basic rate income tax from the payment and accounts for it to the Inland Revenue. As a registered charity, DEMAND is exempt from income tax and can recover the tax deducted by the donor. The gross amount of the payment is allowed against the company's profits.

An individual may also use this scheme for a gift of £250 or more. This gift is made net of basic rate tax and DEMAND claims repayment of the tax from the Inland Revenue. Higher rate taxpayers can claim additional tax relief at 17 per cent via their tax return. A gift of £308 only costs you £240, but DEMAND receives £400 in total.

A promise to pay a specified sum over an agreed period of at least four years. DEMAND can recover tax at the basic rate on your covenant, provided that you are a tax payer. You may wish to make an annual payment, or prefer to spread your contribution on a quarterly or monthly basis.

If your employer operates a payroll giving scheme, you can arrange with them to deduct a regular gift from your gross pay in favour of DEMAND. This is a tax efficient way of giving. Our registration number is 000000389.

Leaving a bequest to DEMAND. Why not remember us through your will?

You may wish to give for a specific project. We would be only too pleased to discuss this with you.

to:	DEMAND	Please send a Company Gift Aid form	<input type="checkbox"/>
	Design and Manufacture for Disability		
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